



NexusMETER / NexusINFORMER Performance Reporting for IP VPN

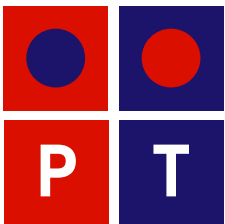
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SUCCESS STORY

PT Prime Portugal Choose Nexus Telecom's Reporting Suite for their IP VPN eBusiness Solutions

After the deregulation of the Portuguese telecoms market, new emerging competitors in the Portuguese telecoms market were promising to deliver new, value-added services to the sizeable market in Portugal. As the former incumbent operator, PT Prime needed to convince its customer base that it could offer more and reaffirm the company's position as the market leader in modern communications within Portugal.



The challenge for PT Prime (www.ptprime.pt) was to increase the business value of the telecom's services they sell, ensuring that they introduced the services before their competitors did and to provide the most effective and efficient solution.

Wanting to demonstrate their commitment to emerging communications paradigms, PT Prime introduced IP Virtual Private Network (IP VPN) services, based on Nortel Networks IP-VPN solution. This resulted in a swift, safe and well-known route to market, with little extra investment, providing a cost-effective way to maintain competitive advantage in the communications marketplace.

IP VPNs take advantage of the benefits of IP protocol, the worldwide standard for electronic communication, with the financial and security advantages of virtual private networking. IP VPNs are growing in popularity as the connectivity solution of choice for companies to implement their eBusiness solutions.

PT Prime's Performance Reporting solution of choice

To help manage their IP VPNs, PT Prime use Nexus Telecom's Performance Reporting Suite (NRS) to deliver crucial performance reports both on the IP VPN network as well as on the services they deliver.

Nexus Telecom understands that the delivery of the highest quality network services is absolutely essential to PT Prime's customers. To meet this challenge, Nexus has supported PT Prime network operations team for many years with first-rate performance management solutions, as well as associated technical support services.

«Features ...such as IP-VPN solutions, with class of service differentiation... are a key part of our strategy, using MPLS in particular to enable our customers to use bandwidth-intensive applications.» said Victor Agra, Director of Product Introduction, PT Prime.

Nexus Telecom's performance reporting software, the Nexus Reporting Suite, provides a set of modular application tools with a common database that provides carrier-grade performance management functionality for wireless service providers. The suite is currently comprised of two main applications: NexusINFORMER and NexusMETER, which provide data collection and performance reporting on a wide collection of vendor's data networking equipment, including Nortel Multi-Service Switches, Optical Transmission, Wireless GPRS and SNMP based IP devices from Cisco, Siemens, Nortel, Juniper and many other generic & supported vendors. This modular suite is designed to meet the demanding needs of carriers, service providers and larger enterprises. Both applications share the same performance data warehouse to deliver the required performance information on network elements and the associated services.

About PT Prime

The Portugal Telecom Group is a global telecommunications operator which is national leader in all of the sectors in which it participates in.

The company's activity covers all segments of the telecommunications sector: fixed, mobile, multimedia, data and corporate solutions. These telecommunications and multimedia services are available in Portugal, Brazil and in growing international markets. The international presence of Portugal Telecom spreads to countries like Morocco, Guinea Bissau, Cape Verde, Mozambique, Timor, Angola, Kenya, China and São Tome and Principe.

In terms of capital markets, Portugal Telecom is the company with the most number of transactions in Euronext Lisbon, and it is also quoted on the New York Stock Exchange.

For more information, visit www.ptprime.pt

About Nexus Telecom AG

Founded in 1994, Nexus Telecom (www.nexustelecom.com) is a privately-held company with headquarters in Zurich, Switzerland and a North American subsidiary in Ottawa, Canada. With over 200 employees, Nexus Telecom is a major OSS/BSS vendor delivering state-of-the-art telecom management and billing solutions to 2G, 3G, NGN and VoIP service providers and network operators worldwide.

With customers in over 100 countries, Nexus Telecom solutions assure service quality and revenue streams for many of the world's best-known telecom operators. Nexus partners include leading network manufacturers such as Siemens, Nortel, Lucent, Nokia, Ericsson, and Acterna.

The Next Generation... NexusHORIZON

Following on the success of the Nexus Reporting Suite, Nexus Telecom is proud to announce the introduction of NexusHORIZON, our next-generation performance suite providing such new features as SLV: Rules-based Service Level Verification module (GUI based) providing QoS reporting and fault management system integration, and a Web-based Customer Portal providing secure remote access to network data for end customers (2006). Please check our website at www.nexustelecom.com for the latest details.



Visit our Website at www.nexustelecom.com

We work to improve your network

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